

THE CHART · THE WALKTHROUGH

Salvation Highway

*What if the Lord were to come right now?
Would you know for sure, nothing doubting, that you would go to heaven?*

Three questions. Yes and no. Then the Scripture.
The same road the teams walk to the door.

This booklet is the flowchart and the walkthrough —
the questions, the order of salvation, and the High Church path.

*Stay on the path. Do not get ahead of the answers.
The first one to speak after Acts 22:16 makes or breaks the close.*

How to walk it

This is not a speech. It is a conversation. You ask. You wait. You listen.

1. Ask Question 1. Write nothing down. Watch the face.
2. Follow the answer they actually gave — not the one you hoped for.
3. If they do not want to talk, leave a friend. Shake the hand. Do not argue.
4. Question 2 is not a test. It is a door into their story.
5. The order of salvation (or the High Church questions) is for listening. Do not get ahead of the answers.
6. Then the turn: “I didn’t find the Lord that way.” Ask permission.
7. Question 3: “May I share with you how I found the Lord?” If yes, open the gospel. If no, leave a friend.

Stay with the standard method and set of scriptures to the maximum extent possible. A prospect will not care what you know until he knows that you care.

The three questions

1

What if the Lord were to come right now?

Would you know for sure, nothing doubting, you would go to heaven?

2

Are you a Christian?

If they hesitate, walk their story. High Church has its own questions.

3

May I share with you how I found the Lord?

If yes — open the gospel presentation. Do not rush.

The chart

QUESTION 1

Would you know for sure, nothing doubting, you would go to heaven?

No

I don't know

I think so

I hope so

When I think about it

Yes

Does it bother you?

No

When I think about it

Yes

Can we talk about it?

No

Yes

Leave a friend.

QUESTION 2

Are you a Christian?

No

I don't know

Yes

Were you ever a Christian?

No

Yes

Do you love God?

No

Yes

ORDER OF SALVATION — ASK, AND WAIT

1. How old were you?
2. Where was it?
3. Sunday, a revival — at night?
4. What night was it?
5. How did you respond?
6. What did you do to get right with God? (Pray?)
7. You were saved in the prayer — is that true?
8. When did you become a church member?
9. Saved Tuesday, baptized Sunday morning?
10. Have you had other salvation experiences?

Listen. Don't get ahead of the answers.

I didn't find the Lord that way.

QUESTION 3

May I share with you how I found the Lord?

No

Yes — open the gospel

Present the gospel

Open the We Care gospel presentation. Walk it. Don't rush.

The chart — High Church

QUESTION 1

Would you know for sure, nothing doubting, you would go to heaven?

No

I don't know

I think so

I hope so

When I think about it

Yes

Does it bother you?

No

When I think about it

Yes

Can we talk about it?

No

Yes

Leave a friend.

QUESTION 2

Are you a Christian?

No

I don't know

Yes

Were you ever a Christian?

No

Yes

Do you love God?

No

Yes

HIGH CHURCH — ASK, AND WAIT

1. Who taught you about God?
2. Catechism — parent, priest, or someone else?
3. Communion first, or confession first?
4. At what age did you confirm your faith?
5. Share the experience — live it with them.
6. Baptismal garments or first communion dress?
7. Where was the decisive moment with God?
8. Every opportunity to go to mass?
9. Distant God, or a personal relationship?
10. Bible class or other study?
11. Family in protestant services?
12. Other special yearly events?
13. Let me see if I understand.
14. Any other conversion experiences?

Listen. Don't get ahead of the answers.

I didn't find the Lord that way.

QUESTION 3

May I share with you how I found the Lord?

No

Yes — open the gospel

Present the gospel

Open the We Care gospel presentation. Walk it. Don't rush.

QUESTION 1

What if the Lord were to come right now?

Would you know for sure, nothing doubting, you would go to heaven?

THEN

No	Does it bother you?
I don't know / I think so / I hope so	Does it bother you?
When I think about it	Can we talk about it?
Yes	Are you a Christian?

FOLLOW

Does it bother you?

If they do not want heaven settled, you still leave a friend.

THEN

No	Leave a friend.
When I think about it	Can we talk about it?
Yes	Are you a Christian?

FOLLOW

Can we talk about it?

THEN

No	Leave a friend.
Yes	Are you a Christian?

LEAVE A FRIEND

Remember I asked — and want to talk about it.

Shake the hand. Don't argue. Leave a friend. Start over another day.

THEN

[Start over](#)

[Back to Question 1](#)

QUESTION 2

Are you a Christian?

I think so, I hope so, and Yes walk the same road — into their story.

THEN

No	Were you ever a Christian?
I don't know / I think so / I hope so / Yes	Order of salvation — ask, and wait.
High Church / Catholic	High Church questions — ask, and wait.

FOLLOW

Were you ever a Christian?

THEN

No

Do you love God?

Yes

Ask carefully, and listen.

FOLLOW

Do you love God?

THEN

No

Leave a friend.

Yes

Ask carefully, and listen. Then the order of salvation.

ORDER OF SALVATION

Ask these, and wait.

1. How old were you?
2. Where was it?
3. Sunday, a revival — at night?
4. What night was it?
5. How did you respond?
6. What did you do to get right with God? (Pray?)
7. You were saved in the prayer — is that true?
8. When did you become a church member?
9. Saved Tuesday, baptized Sunday morning?
10. Have you had other salvation experiences?

Listen. Don't get ahead. Then say, gently: "I didn't find the Lord that way."

THEN

Continue

The turn — then Question 3

HIGH CHURCH

Alternative questions. Listen as if you were living it with them.

1. Who taught you about God?
2. Catechism — parent, priest, or someone else?
3. Communion first, or confession first?
4. At what age did you confirm your faith?
5. Share the experience — live it with them.
6. Baptismal garments or first communion dress?
7. Where was the decisive moment with God?
8. Every opportunity to go to mass?
9. Distant God, or a personal relationship?
10. Bible class or other study?
11. Family in protestant services?
12. Other special yearly events?
13. Let me see if I understand.
14. Any other conversion experiences?

Repeat the story so they can see how carefully you listened. Then say, gently: “I didn’t find the Lord that way.”

THEN

Continue

The turn — then Question 3

THE TURN

I didn't find the Lord that way.

Then ask permission to open the Scripture.

THEN

Continue

Question 3

QUESTION 3

May I share with you how I found the Lord?

If yes, open the gospel presentation. If no, leave a friend.

THEN

No	Leave a friend.
Yes — open the gospel	The We Care gospel presentation. Walk it. Don't rush.

When they say yes

Open the gospel presentation. Stay on the path.

Who is this Jesus? What He did and why. How do I get in on it? What will it cost? Why are you waiting?

When they have read Acts 22:16 — “And now why are you waiting? Arise and be baptized, and wash away your sins, calling on the name of the Lord” — remain quiet. They are under conviction. The first one to speak makes or breaks the close.

Have them turn to the page. Let the Scripture speak. Listen instead of thinking of your next comment.

A prospect will not care what you know until he knows that you care.

We Care Ministries
Give 'em heaven.

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